SILICON VALLEY 2013

World Cyberspace Cooperation Summit IV

Sponsor Benefits

Summit sponsors benefit by being part of the solution to the world's most critical and seemingly intractable problems that threaten the safety, stability and security of cyberspace. Participation offers the following unique

opportunities for private sector sponsors:

| Bolster brand trust among customers. | Reinforce shareholder confidence. |
|---|---|
| Protect | Stimulate |
| intellectual | productivity |
| property. | and profits. |

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Parallel to these benefits, the following add further value:

>Championing Solutions: Each sponsor is invited to participate in breakthrough groups with world-class peers to address the hardest, highest consequence problems in cyberspace. Sponsors are invited to participate in any breakthrough groups as appropriate.

>Thought Leadership: Each sponsor is given opportunities for their CEO (or appropriate delegate) to serve on high-profile international platforms, such as session chairs and panelists at the Summit where appropriate.

> Formal Participation: Sponsors are invited to serve both functional and honorary roles to support the Summit. This includes serving as Distinguished Signatories of major Summit reports.

> Networking with Decision Makers: Sponsors have an open abor to the highest level of international networking opportunities with key private sector peers, government officials, cybersecurity experts, and major media outlets (FT, MIT Technology Review, Scientific American, IEEE, BBC, WSJ, etc.)

>Advance TrendAlerts: Sponsors receive very early insights into emerging cybersecurity trends in key countries and markets (China, Europe India, Russia, and the US).

International Public Policy Positioning: Sponsors will gain unique access to relevant government officials within appropriate and select forums and will feed into the development of public policy in relation to critical cybersecurity issues.

> Bevated Brand and Name Recognition: Sponsors, at their discretion, will receive high-level visibility and recognition for contributions throughout the Summit.

>Access to Program and Participants: Sponsors are given a minimum of five reserved seats at the Summit and may request additional seats for qualified colleagues and clients.





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Becoming a Sponsor

Sponsors are essential to the success of the Summit for their intellectual and leadership contributions. As an independent nonprofit organization, the Institute is sustained by the financial contributions of those who value its work and proven outcomes.

Participants of the Summit include **critical infrastructure providers** such as network and cloud operators, **service providers** and **equipment and software suppliers**.

The Summit is made possible through the generous support of sponsors, who are asked to contribute \$75,000. Contributions to the EastWest Institute's World Cyberspace Cooperation Summit IV are tax-deductible.

2013-Specific Terms of Reference

Event Title: World Cyberspace Cooperation Summit IV Dates: November 4-6 Venue: 'Silicon Valley', Palo Alto, California, U.S.A. Official Host: Stanford Institute for Economic Policy Research (SIEPR), Stanford University Co-Sponsor: IEEE Communications Society Media Partners: Scientific American & MIT Technology Review Participant Limit: 400 Reserved Seats for Sponsors: Five (additional seats may be requested for qualified colleagues or clients) Summit Sponsors: \$75K Annually

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